India Strategy

BFSI: Sell into the short-term rally



Sector Report

EMKAY STRATEGY

September 25, 2024

NIFTY 50: 26,004

We see a short-term rally in Financials led by a potential deposit growth recovery as the RBI begins its easing cycle. Moreover, the sector remains an island of optically moderate valuations which is triggering a TINA factor for investors. We, however, believe this rally will not last beyond a quarter as margins come under pressure when repo rates are cut. Longer-term, we see lenders still overvalued, with fair-value ranges at 1.5-1.7x PBV vs current levels of 2-2.8x. This is a short-term trade, and long-term investors should use this rally to lighten weightage.

Rate cycle set to turn

The 50bp cut from the Fed is likely to accelerate the RBI's easing cycle. We believe that the RBI may have to move quicker than it wants, to prevent excessive upward pressure on the rupee which it can only partly mitigate by intervention. Importantly, the RBI is likely to shift to an accommodative stance with its first cut in Oct-24 or Dec-24, which could mark a decisive turn in domestic liquidity (Exhibit 3).

Benefiting from the liquidity turn

Easing of domestic liquidity has been a short-term powerful catalyst for lenders in the past (Exhibit 4), and we see this already starting to play out. This time, the impact is likely to be more pronounced because of the narrative of a deposit shortage. We believe the slump in deposit growth is entirely due to system liquidity as it tracks M3 growth very closely. We believe that deposit growth will bounce back as soon as the RBI reverses is stance, leading to a significant shift in sentiment for lenders. (Exhibits 3-6).

TINA factor

1YF Nifty PER is up 46% to 24x since Mar-23. This has pushed large parts of the market into overvalued territory. On the other hand, the PER for Financials has seen its discount to the Nifty PER expand, from 20% to 25% in the same period. IT is also the cheapest sector in the Nifty, barring energy. Lack of options for investors looking for reasonable valuations combined with the positive trigger of easier liquidity is pushing the short-term rally in Financials.

Key picks

We filter our universe on two criteria. Lenders with stretched funding benefit due to the pickup in deposit growth, while low mortgage exposures minimize the NIM damage. We choose HDFC Bank, IIB, RBL, and Shriram Finance as the key picks to play this short-term rally.

Sell into the rally

We see this as a short-lived rally. Rate cuts in 3QFY25 would lead to margin cuts in 4QFY25 for most major banks, given that mortgages ($\sim 30\%$ of loan book for most large banks) reprice immediately. Also, banks may delay deposit rate cuts due to the recent tightness and HDFC Bank's need to replace deposits of the erstwhile HDFC Ltd borrowings. Moreover, the structural adjustment to bank valuations is still WIP. We believe that with growth rates and ROEs in the mid-teens, the fair value for large banks is 1.5-1.7x PBV. Banks will continue to derate till they settle at these valuations.

Seshadri Sen

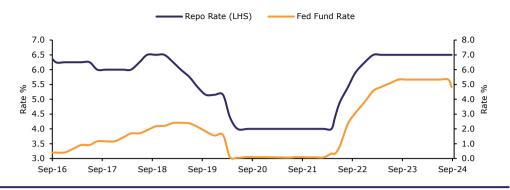
seshadri.sen@emkayglobal.com +91 22 6612 1226

Arthkumar Gandhi

arthkumar.gandhi@emkayglobal.com +91 22 6624 2429

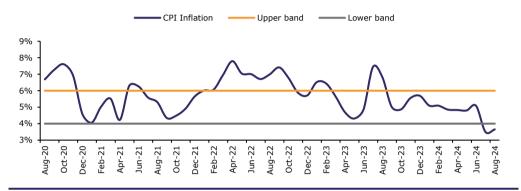
Story in Charts

Exhibit 1: India repo rate closely tracks Fed funds



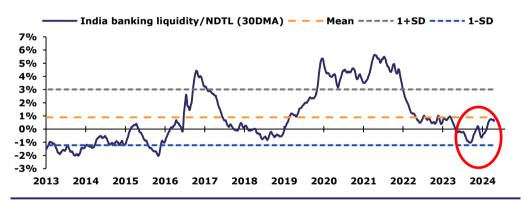
Source: Bloomberg, Emkay Research

Exhibit 2: CPI inflation easing



Source: Bloomberg, Emkay Research

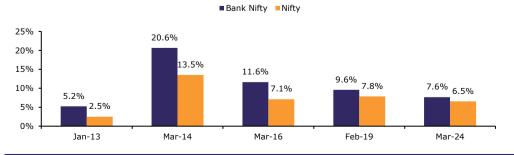
Exhibit 3: Liquidity situation improving



Source: Bloomberg, Emkay Research

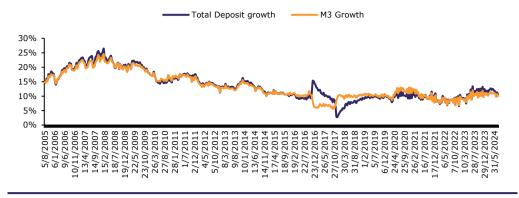
Exhibit 4: Bank Nifty's consistent, short-term outperformance over the Nifty, after the liquidity easing

Bank Nifty and Nifty - 3M Price return after liquidity easing



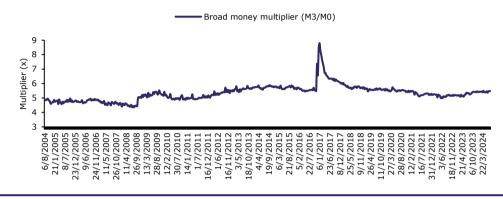
Source: Bloomberg, Emkay Research
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Exhibit 5: M3 growth mimicking total deposit growth



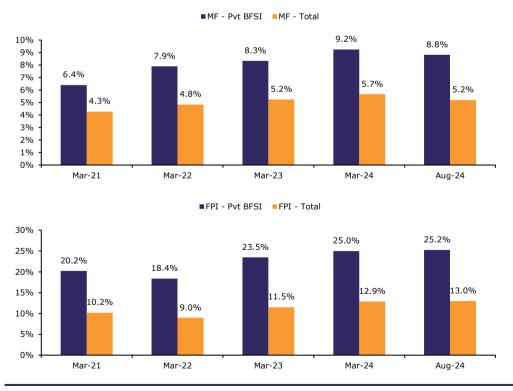
Source: Bloomberg, Emkay Research

Exhibit 6: Broad money multiplier is stable



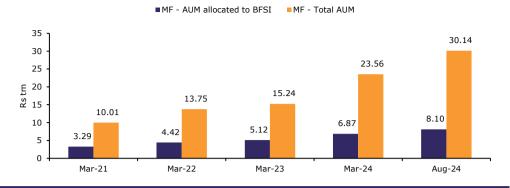
Source: Bloomberg, Emkay Research

Exhibit 7: Ownership of MF and FPI has increased in BFSI companies



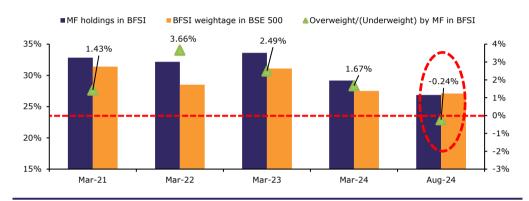
Source: Bloomberg, Emkay Research; Note: Data consists of 88 companies (Banks, NBFCs, and Insurance)

Exhibit 8: MF AUM growth outpaces BFSI allocation, leading to underweight position on BFSI



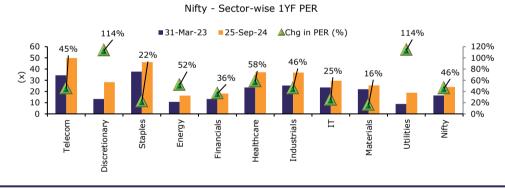
Source: Bloomberg, Emkay Research

Exhibit 9: MFs have gone Underweight on BFSI



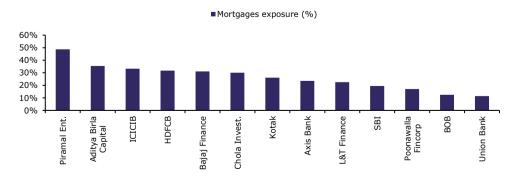
Source: Bloomberg, Emkay Research

Exhibit 10: Materials, Staples, IT, and Financials are the Nifty underperformers



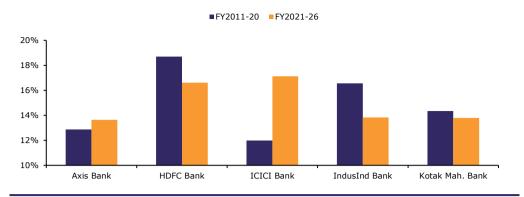
Source: Bloomberg, Emkay Research

Exhibit 11: Increased mortgage exposure of top Banks and NBFCs to affect margins after the rate cut



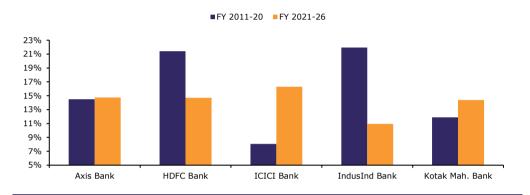
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Exhibit 12: ROE of major banks normalizing



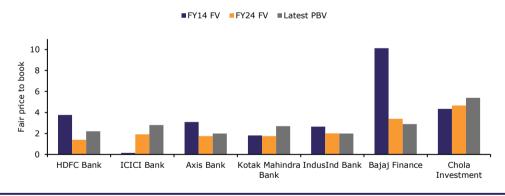
Source: Bloomberg, Emkay Research

Exhibit 13: BVPS growth takes a nosedive



Source: Bloomberg, Emkay Research

Exhibit 14: Notional change in Fair Value, as per DDM



Source: Bloomberg, Emkay Research

Exhibit 15: Emkay Model Portfolio

Charalla.	Weight in EMP	Reco	TP (Rs/sh)	Price (Rs/sh)	M Cap (Rs bn)	EPS growth (% YoY)			ROE (%)			P/E (x)		
Stock						FY24	FY25E	FY26E	FY24	FY25E	FY26E	FY24	FY25E	FY26E
Bharti Airtel	6.0%	ADD	1,400	1,760	10,552	38.7	27.1	109.0	10.9	12.3	21.4	84.0	66.1	31.6
Tata Motors	3.0%	BUY	1,175	964	3,938	4,313.4	(26.2)	21.8	49.8	24.0	23.5	11.4	15.4	12.7
TVS Motor	3.0%	ADD	2,600	2,872	1,364	40.0	39.3	26.3	30.2	33.2	33.2	65.5	47.0	37.2
Hero MotoCorp	6.0%	BUY	6,350	6,088	1,218	56.4	5.7	12.1	26.2	25.6	26.3	26.7	25.3	22.6
Varun Beverages	2.5%	Add	660	633	2,057	(45.1)	202.6	32.0	34.2	31.0	31.1	250.1	82.7	62.6
Dabur India	3.0%	BUY	750	627	1,111	9.8	12.3	17.4	20.0	20.5	22.0	58.9	52.4	44.6
Hindustan Unilever	6.0%	BUY	3,200	2,949	6,929	2.7	9.6	11.8	19.7	21.4	23.7	69.4	63.3	56.7
ITC	2.0%	ADD	520	518	6,473	6.3	13.2	10.1	29.4	32.0	32.8	32.4	28.6	26.0
Reliance Industries	8.0%	ADD	3,335	2,988	20,217	3.8	10.1	14.3	9.2	9.3	9.7	29.0	26.4	23.1
ONGC	4.0%	BUY	360	299	3,758	(11.7)	(2.6)	(0.6)	14.3	12.4	11.5	9.3	9.5	9.6
Larsen & Toubro	5.0%	BUY	4,100	3,794	5,217	25.5	18.7	25.9	14.8	16.7	18.3	40.2	33.9	26.9
Shriram Finance	6.0%	ADD	3,250	3,524	1,325	14.0	24.7	20.7	15.9	17.5	18.3	18.4	14.7	12.2
IndusInd Bank	4.0%	BUY	1,900	1,440	1,121	21.1	12.6	19.0	15.4	15.3	15.9	12.5	11.1	9.3
Axis Bank	5.0%	BUY	1,400	1,268	3,922	12.3	11.9	15.8	18.0	16.8	16.5	15.7	14.1	12.1
Infosys	5.0%	BUY	2,050	1,895	7,870	8.8	(0.8)	13.1	31.9	27.9	28.5	30.0	30.2	26.7
HCL Tech	5.0%	ADD	1,850	1,782	4,837	5.7	9.7	8.7	23.5	24.8	25.9	30.8	28.1	25.9
TCS	8.5%	REDUCE	3,950	4,275	15,466	10.2	11.0	9.5	49.6	50.1	46.1	33.7	30.3	27.7
Ambuja Cements	4.0%	BUY	750	616	1,517	(2.1)	(10.0)	46.8	11.4	8.2	9.7	57.6	64.0	43.6
UltraTech Cement	5.0%	BUY	12,800	11,816	3,411	39.8	10.8	30.9	12.3	12.1	13.9	48.2	43.5	33.2
Delhivery	5.0%	BUY	500	438	324	N/A	N/A	51.6	N/A	2.7	3.9	N/A	123.1	81.2
Interglobe Aviation	4.0%	BUY	5,300	4,782	1,847	N/A	18.5	(0.9)	N/A	142.2	58.3	23.0	19.4	19.6
Wtd average	100.00%					12.3	17.5	11.8	20.4	25.5	23.0	40.4	38.8	30.1

Source: Bloomberg, Company, Emkay Research

Exhibit 16: Top SMID picks

Stock	Dono	TP (Rs/sh)	Price (Rs/sh)	M Cap (Rs bn)	EPS growth (% YoY)			ROE (%)			P/E (x)		
Stock	Reco				FY24	FY25E	FY26E	FY24	FY25E	FY26E	FY24	FY25E	FY26E
Suprajit Engineering	BUY	725	530	73	9.9	47.8	52.0	12.9	17.4	23.3	43.9	29.7	19.5
Jubilant FoodWorks	ADD	650	705	465	(34.9)	28.6	68.4	10.9	12.1	17.2	202.3	157.3	93.4
Honasa Consumer	BUY	600	477	155	810.1	31.6	60.5	13.0	12.9	17.7	135.1	102.7	64.0
Senco Gold	BUY	1,600	1,454	113	1.6	52.1	12.8	15.7	19.8	18.1	62.4	41.0	36.4
Metropolis Healthcare	BUY	2,300	2,180	112	(11.0)	28.8	36.3	12.3	14.2	17.2	87.4	67.9	49.8

Source: Bloomberg, Company, Emkay Research

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CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

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